

# Inmarsat Airtime by WSC

## FBB Rate Sheet



Pricing for  
New Zealand

### WSC FleetBroadband Airtime Plans

Mobile-to-Fixed (Ship-to-Shore)

WSC is making satellite communications on your vessel as convenient to manage as your cell phone budget!  
Affordable WSC FleetBroadband Airtime Plans bring high-speed broadband to vessels of all sizes at the best prices around.

- Available for all Thrane & Thrane Explorer's and other brands of BGAN products; for both new and existing customers!
- Plans are available at several affordable levels, to fit the needs of any customer.
- Choose to pay 1 month at a time with no roll-over, or a full 12 months in advance, with the total number of minutes/megabytes available for use at any time during the paid period.
- If you own a fleet of vessels or have higher data requirements, contact WSC for a custom quote!
- All Prices are in US\$ unless stated otherwise

	"Recreational"	"Leisure"	"Commercial"	"Merchant"
<b>What You Pay</b>	US\$ 0/month	US\$ 430/month	US\$ 945/month	US\$ 2,600/month
<b>Monthly Service Allowance</b>	No inclusive allowance	Up to 50 MB data	Up to 126 MB data	Up to 385 MB data
<b>Cost/Minute (Voice)</b>	US\$ 1.13	US\$ .91	US\$ 0.79	US\$0.71
<b>Cost/MB (Data)</b>	US\$ 10.64	US\$ 8.66	US\$ 7.49	US\$6.76
<b>Minimum Contract (Months)</b>	0	12	12	12

Note: Rates on all packages are subject to change without prior notice. Allowance can be any mix of voice to fixed or cell phones, IP data, or SMS text messages, calculated at the plan's per-minute/per-MB cost up to the monthly plan price. Cost/Minute and Cost/MB rates are outside allocated allowance

### WSC FleetBroadband Standard Airtime Rates

Mobile-to-Fixed (Ship-to-Shore)

#### Standard IP Service

Standard IP Service offers an always-on connection for e-mail, Internet and Intranet (via a customer's secure VPN) with pay-as-you-go plans at up to 150 Kbps (FB150), 284 Kbps (FB250) or 432 Kbps (FB500) on a shared network.

Service type	Cost
<b>Data/MB</b>	<b>10.64</b>
<b>Data/Minute – ISDN</b> (FB500 only)	<b>6.90</b>
<b>SMS/Message</b> (MAX. 160 Characters)	<b>0.44</b>

#### Streaming Data Service\*

Streaming Data Service offers a high quality data connection great for video-conferencing or economically transferring large files.

\*Service not available with FB150.

Service Speed	Cost/Minute
<b>32 Kbps</b>	<b>4.93</b>
<b>64 Kbps</b>	<b>6.70</b>
<b>128 Kbps</b>	<b>19.69</b>
<b>256 Kbps</b> (FB500 only)	<b>39.38</b>

#### Standard Voice Service

Standard Voice Service offers circuit-switched voice connections that can be used at the same time as Standard IP.

Service Type	Cost/Minute
<b>Voice to Landlines</b>	<b>1.13</b>
<b>Voice to Cell Phones</b>	<b>1.43</b>

**Volume Discounts:** Standard airtime service plans qualify for a 25% volume discount any month where the airtime use exceeds \$2,200

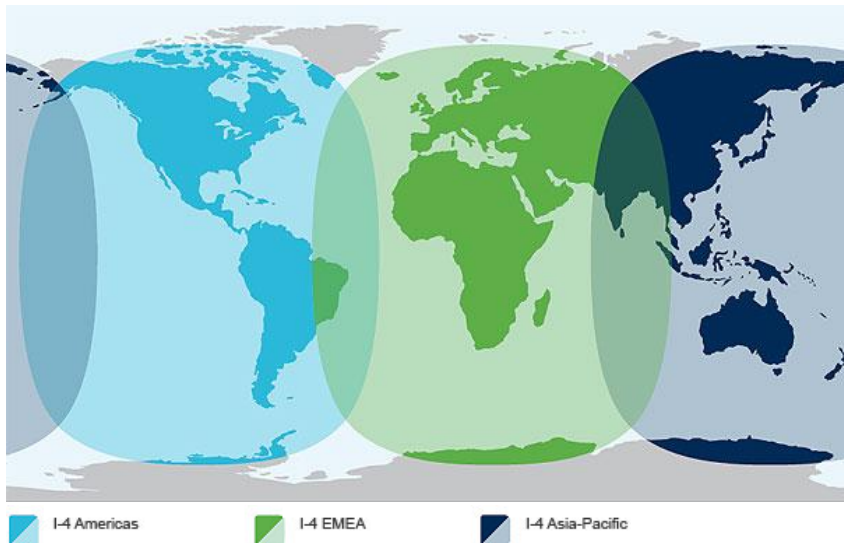
## WSC FleetBroadband Terminals

Three types of terminal with different performance capabilities are available from multiple manufacturers. All use stabilised, directional antennas and vary in size and weight.

	FB150	FB250	FB500
<b>Data</b>			
Standard IP	Up to 150kbps	Up to 284kbps	Up to 432kbps
Streaming IP	-	32, 64, 128kbps	32, 64, 128, 256kbps
ISDN	-	-	64kbps
Voice	4kbps AMBE+2	4kbps AMBE+2 and 3.1kHz audio**	
Fax	-	Group 3 fax via 3.1kHz audio	Access to efax applications
SMS	Standard 3G (up to 160 characters)		
<b>Antenna</b>			
Diameter from	29.1cm	32cm	60cm
Height from	22.1cm	28cm	63cm
Weight from	2.5kg	3.9kg	16kg



## WSC FleetBroadband Satellite Coverage Map



*This map depicts Inmarsat's expectations of coverage, but does not represent a guarantee of service. The availability of service at the edge of coverage areas fluctuates depending on various conditions. FleetBroadband coverage February 2009.*

## Why Choose WSC and Inmarsat?

- The most affordable rates and plans, and best packages available
- Global coverage via the brand-new Inmarsat I-4 satellite constellation, ensuring decades of reliable coverage for voice, data, and text messaging service worldwide
- Name here fixed-to-mobile voice service lets you avoid expensive connect charges and makes calling your boat from any land line or cell phone affordable
- Compact systems for easy installation and set-up; rugged, reliable designs to survive the marine environment